

AEROMART

HYDERABAD

**INTERNATIONAL
BUSINESS CONVENTION**
for the aerospace & defence Industries

01-03 JULY, 2024



- ▶ B2B MEETINGS
- ▶ EXHIBITION
- ▶ CONFERENCE / WORKSHOPS
- ▶ INDUSTRIAL VISITS



www.hyderabad.bciosaerospace.com

ORGANIZERS

 **BCI AEROSPACE**

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business
events
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PARTNER



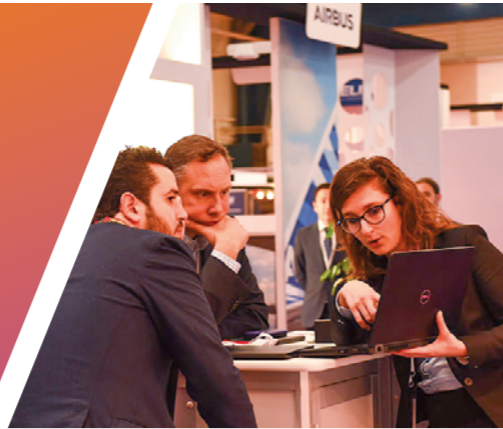
WHAT IS...

Aeromart Hyderabad 2024 ?

Aeromart Hyderabad, India is a **supply chain & MRO forum reserved** for vetted suppliers and OEMs promoting capabilities, services, and applications for both commercial and defence aviation.

Aeromart Hyderabad stands as **unique venue in India**, where international and Indian OEMs, Top tier suppliers and contract manufacturers will engage in pre-arranged business meetings.

The event is centered around **BCI Aerospace signature** matchmaking programme, renowned for its success at events such as Aeromart Toulouse, Aeromart Montreal, A&DSS Seattle and Aerospace & Defence Meetings Torino.



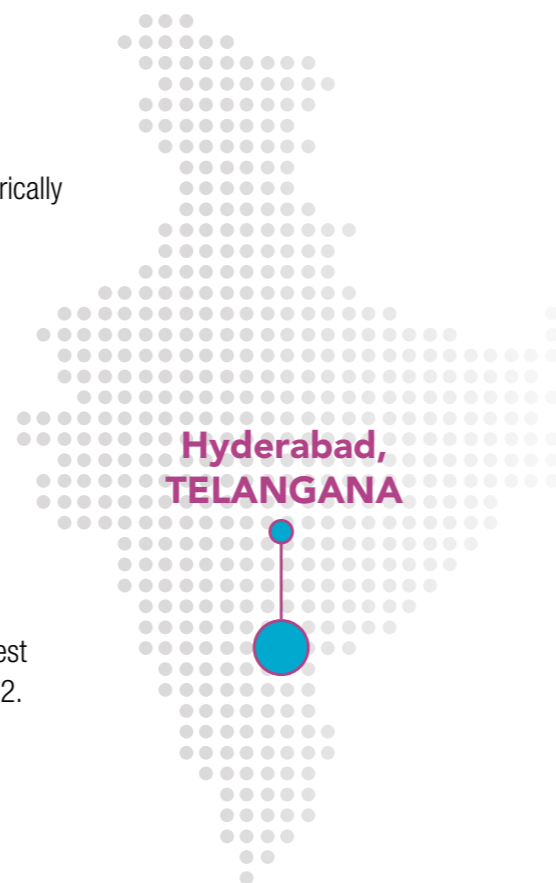
WHY HYDERABAD, TELANGANA?

- ▶ Unmatched value proposition- Superior Infrastructure at low Cost
- ▶ Abundant availability of Skilled Manpower
- ▶ Strong Defence cluster with established A&D Supply chain
- ▶ Strong innovation quotient and research-industry nexus (Hyderabad has historically been a home to a large number of defence aero-space and defence research laboratories like DRDO, DRDL, RCI, BDL, MDN, Ordnance Factory, DMRL etc. as well as having a mature Defence manufacturing ecosystem with over a dozen major DRDO labs and Defence PSU establishments)
- ▶ Home to one of the best IT/ITeS talent pools in the country leading to potential synergies

They also have a strong private sector industry with over 25 large companies and over 1,000 MSMEs in aerospace and defence sector.

Aerospace and defence is a thrust sector in Telangana, the State had won the Best State awards for Aerospace for three consecutive years in 2018, 2020, and 2022.

Hyderabad, Telangana is a global destination for aerospace & defence industry investments and partnerships. With over 25 large firms and over 1000 MSMEs having applications in the aerospace and defence sectors.



2024 EXPECTED FIGURES...

25+
COUNTRIES
REPRESENTED



300+
COMPANIES



8000+
PRE-ARRANGED
ONE-TO-ONE MEETINGS



1000+
PARTICIPANTS

WHO CAN ATTEND?

You are promoting your expertise, services or products

You are involved in:

- ▶ Business Development / Sales
- ▶ Marketing / Communication
- ▶ Programme Management
- ▶ Technical Promotion etc

You are looking for specific skills, services or products

You are involved in:

- ▶ Purchasing / Strategic sourcing
- ▶ Engineering
- ▶ R&D
- ▶ Design
- ▶ Fabrication
- ▶ Quality etc

FORMAT & AGENDA

The event will feature 3 days of business activities as shown in the tentative agenda:

July 01, 2024 ▶ Aeromart Hyderabad Summit

July 02, 2024 ▶ Pre-planned B2B meetings based on your own choice & conferences and Cocktail reception

July 03, 2024 ▶ Pre-planned B2B meetings based on your own choice & conferences and workshops

HOW TO SCHEDULE YOUR MEETINGS?

STEP 1 ▶ Fill out a short form and provide us with your capabilities, applications and needs

STEP 2 ▶ Identify and request meetings with relevant contacts through our virtual matchmaker

STEP 3 ▶ Validate meeting requests made by other companies

STEP 4 ▶ Consult your individual schedule of pre-planned meetings with the contacts of your choice

STEP 5 ▶ Attend your B2B meetings





OUR TEAM

CEO

Stéphane CASTET - CEO 🇫🇷🇺🇸
scastet@advbe.com

CO-PROJECT DIRECTORS

Aswini DESSOUPPA 🇫🇷🇺🇸🇮🇳
Adessouppa@advbe.com / T. +33 1 41 86 41 43

Marie Julie CASTAIGNE 🇫🇷🇺🇸
mjcastaigne@advbe.com / T. +33 5 32 09 20 03

GOVERNMENT OF TELANGANA

Praveen P.A. - Director, Aerospace & Defense 🇮🇳
dir-aero-iic@telangana.gov.in

NORTH AMERICA

CANADA

Benoît ROCHAS 🇫🇷🇺🇸
brochas@advbe.com / T. +33 5 32 09 20 05

Marie-Julie CASTAIGNE 🇫🇷🇺🇸
mjcastaigne@advbe.com / T. +33 5 32 09 20 03

USA

Alain NGOIE 🇫🇷🇺🇸
angoie@advbe.com / T. +33 1 41 86 41 51

EUROPE

FRANCE

Benoît ROCHAS 🇫🇷🇺🇸
brochas@advbe.com / T. +33 5 32 09 20 05

Stéphanie FOYART 🇫🇷🇺🇸
sfoyart@advbe.com / T. +33 1 41 86 41 60

ITALY

Elena GRAUS 🇮🇹
egraus@advbe.it / T. +39 06 88 64 49 49

GERMANY & AUSTRIA

Andrea REINWART 🇩🇪🇺🇸🇫🇷
areinwart@advbe.com / T. +33 1 41 86 41 54

SPAIN

Lola AGUILAR 🇪🇸🇫🇷🇺🇸
laguilard@advbe.com / T. +33 1 41 86 41 35

UK

Connor BOTWRIGHT 🇺🇸
CBotwright@advbe.com / T. +44(0)7385592985

Gurjeet SINGH 🇮🇳
gsingh@advbe.com / T. +33 141 86 41 18

ASIA

JAPAN

Akiko ITO 🇯🇵🇺🇸
aito@advbe.com / T. 81 809 735 09 33

REST OF ASIA

Ruiching PORTIER 🇨🇳🇫🇷🇺🇸
rportier@advbe.com / T. +33 1 41 86 41 46

MARKETING / COMMUNICATION / LOGISTICS / PARTNERSHIP / MEDIA

Aswini DESSOUPPA 🇫🇷🇺🇸🇮🇳
Adessouppa@advbe.com / T. +33 1 41 86 41 43

Deeksha Manju PRASAD 🇺🇸🇮🇳
DManjuPrasad@advbe.com

CONFERENCES

Rosanna QUIGLEY 🇫🇷🇺🇸
rquigley@advbe.com / T. +44 7341 647 941

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